

# ANNUAL REPORT



**BOYS & GIRLS CLUB  
OF LAWRENCE**



**2018 - 2019**

## A Message from Our Leadership

Dear Supporters and Friends,

Through this annual report of giving, we celebrate our generous donors' dedication to the Boys & Girls Club of Lawrence while reflecting on the program development and other successes that these commitments of time, talent and funding have made possible over the past year.

Our Bread Loaf creative writing and arts workshops, which include conferences each spring and fall as well as a two-week summer camp in its ninth year, now occur weekly throughout the school year.

In the Clubhouse Network Computer Lab, youth members have new avenues of self-expression through the recent additions of two part-time employees: recording studio audio engineer Jordan Schuh and Stephanie Cabrera, who teaches photography, Photoshop and sketching.

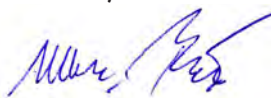
Our teen program has been another area of targeted growth. The Keystone Club regularly runs #WeOwnFriday events, providing special activities for local high schoolers. The club's participation for the third year in Summer Nights also served as a recruitment tool. Funded by the Massachusetts Department of Conservation and Recreation, the initiative to keep teens active, safe and having fun during extended hours was our most successful to date, attracting up to 150 members and non-members through activities including a first-ever boating program through a partnership with Greater Lawrence Community Boating.

Our Beacon Unit continues to expand in scope and size, with new dance and art instructors at our South Lawrence location which serves 70 kids daily. Other offerings include spring softball and basketball leagues, mini-basketball, dodgeball, whiffle ball, games room activities, homework assistance, computer activities, Girl Scouts, wrestling, Keystone and Torch clubs and supper daily.

In sports, the Lawrence River Sharks claimed their first-ever Division 2 title at the New England Boys & Girls Clubs Sectional Championships, while also earning the coveted Team Spirit Award. Our basketball players now wear game shirts bearing the name Bert, in memory of legendary basketball coach and club supporter Bert Hammel, who passed away on October 6, 2018. Playing in his honor, the boys' 5th through 8th grade teams made club history by sweeping the Bob Adiconis Tournament. In fact, the 5th grade team went undefeated the entire season for the second consecutive year.

As more youth members turn to us as a safe haven, our reliance and appreciation for those whose support makes our mission of changing kids' lives possible also increases. On behalf of our children, thank you for enabling their great futures to start here.

Gratefully,



Markus Fischer  
Executive Director



Kevin McGovern  
President



**BOYS & GIRLS CLUB  
OF LAWRENCE**

### Our Mission

Our mission is to enable all young people of Greater Lawrence, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

### Member Profile

2018 Membership	3,996
Boys	2,314
Girls	1,682

\* Additional non-members served (boys and girls) 2,115

Average Daily Attendance 510

6 to 9 year-olds	1,267
10 to 12 year-olds	1,589
13 to 19 year-olds	1,140

Hispanic	89%
Multiracial	5%
Caucasian	3%
African-American	3%



# Our Commitment: Paving a Better Path for Youth

The Boys & Girls Club of Lawrence has a 128-year history of delivering a range of innovative programs and activities for some of the poorest children in the Commonwealth. The club takes its stewardship role seriously, and continually refines and enhances offerings that inspire youth members to pursue academic success, make healthy choices and become leaders of integrity and character. There is no more valuable investment than in our kids.

## Academic Success

Our annual graduation party is one of the most meaningful events of the year for our staff, as well as the youth members who work hard in school all year.

Last June, we celebrated the accomplishments of our high school seniors, as well as alumni who earned undergraduate, graduate and doctoral degrees. In addition, the club awarded \$82,600 in scholarships to dozens of current and past members through the generosity of donors.

Younger members on the honor roll are rewarded with pizza parties featuring free t-shirts throughout the school year. Our goal is to inspire and celebrate academic success at all ages and grade levels.



## Healthy Lifestyles

Planet Fitness, Inc. extended its judgement-free philosophy with a surprise unveiling of its third mini Planet Fitness in the region inside BGCL so youth members 14 and older may exercise in an inclusive and encouraging environment. The company's national philanthropic initiative, The Judgement Free Generation®, is aimed to spread kindness and end bullying faced by today's youth.

The fitness center renovation is an extension of the New Balance Healthy Living Club, supported by the New Balance Foundation. The comprehensive program encourages regular exercise and good eating habits through cooking sessions conducted by a certified nutritionist.

## Character and Leadership

Since joining BGCL at age 7, Zuleydy P. discovered her passion for dance and was actively involved in Academic Basketball Awareness, the New Balance Healthy Living Club, Science of Sports, Torch Club and volleyball. She earned a Montagne scholarship to attend Central Catholic High School, and was appointed secretary of the Keystone Club while attaining her most significant achievement: 2019 BGCL Youth of the Year.

Zuleydy, who is on her way to becoming the first in her family to earn a college degree at St. John's University, takes the honor seriously. "It's another way of representing where I come from: my city, my club and my home," she says.



# The Year at a Glance

1



1. Red Sox pitcher Eduardo Rodriguez visited the club to thank the youth members who customized his New Balance cleats for Players' Weekend.
2. Club Blue, comprised of alumni and young professionals, raised more than \$4,000 for BGCL through paint night and Orangetheory fundraisers.
3. For the first time, our boys basketball teams went undefeated in the Bob Adiconis Tournament, sweeping their rivals in grades 5-8.
4. Girl Lab! Jr., nicknamed by its members "Little Figures With Big Ideas," offers hands-on STEM lessons for participants in grades 1-4.
5. Samantha Berard, a longtime volunteer tutor and junior designer at 3M, earned the club's 2019 Paul W. Cronin Volunteer Service Award.
6. The sky is the limit for participants of the fifth annual Merrimack Valley CORE 4 Youth Leadership Summit at Camp Nokomis on Lake Winnepesaukee.
7. More than 500 free books were distributed with a grant renewal from Bruce Hauben and Joyce Brinton through the Helen G. Hauben Foundation.

2



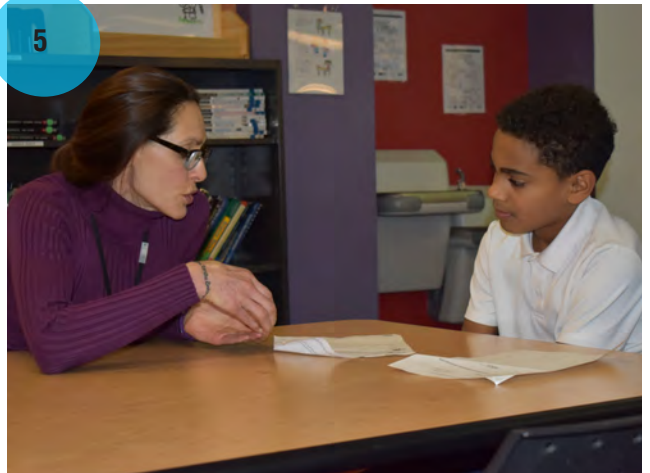
3



4



5



6



7



8



8. Bread Loaf writing and art workshops inspire creativity and confidence.

9. The 3-on-3 basketball tournament is a Beacon Unit favorite.

10. Youth members hit the slopes at Wachusett Mountain.

11. The Dance Academy performed at Lawrence Semana Hispana and Boston Salsa Festival.

12. The Lawrence River Sharks topped Division 2 at the New England Boys & Girls Clubs Sectional Championships.

13. 2019 Boston Marathon team members Renee Robertson and Lawrence Police Detective Dean Murphy raised \$31,605 for the club.

10



9



11



13



12



## Board of Directors

Anthony Almanzar  
Natasha Ballou  
John Brockelman  
Thomas Burkardt  
Thomas Costello  
James D'Angelo  
William P. DeLuca Jr.  
William P. DeLuca III  
Michael B. Feinman Esq.  
MaryBeth Finn  
David Gilkie  
Ronald Hill  
Holly Jenkins  
Linda Kistler  
Kevin McGovern  
Gail McNaughton  
Victor J. Mill III  
Alberto Nunez  
James W. Pannos  
Gustavo Resendiz  
Arthur Richter  
William Shaheen  
John Thomas  
Mark Torrissi  
Charles Wolf Jr.  
Larry Yameen  
Juan Yepez

## Emeritus Board

Richard D. Lindsay MD  
Timothy S. Rock  
Frank Terranova

## Advisory Council

Maria Avilas  
Natasha Ballou  
Thomas Barenboim  
Janet Benvenuti  
Michele Bernier  
Dineen Boyle  
John Brockelman  
Robert Burke  
Shanna Cahalane  
Chrissy Chaban  
Therese Chahine  
Michael Charland  
Frank Cieri  
Peter Coe  
Bradley Cohen  
James D'Angelo  
Jessica Decocq  
Dave Erwin  
Rebecca Fortado  
Dianne Gabriel  
Dave Giangrande  
David Gilkie  
Joseph P. Giordano D.M.D.  
Stephen Gruenberg  
Steve Harrington  
Mary Beth Haut  
Holly Jenkins  
Michellana Jester  
Paul Johnson  
John Jordan  
Laura Jordan  
Meghan Kelley  
Linda Kistler  
Peter Lafond

Frank J. Leone Jr.  
Lissandra Lopez  
David J. Mallen C.P.A.  
Allison Matlack  
Daniel J. Murphy III  
Debra Dyleski Najjar  
Pamela Newport  
Miguel Nieves  
Nancy B. Norbedo  
Laurence J. Palmisano  
Gisselle Perez  
Kristen Perry  
Michael Petinge  
David Polanco  
Lynelia Raposo  
Juan Santana  
Peter Shaheen

Robert Sheehan  
Samantha Sullivan  
Al Torrissi  
Diane Tower  
Joseph J. Wadland Esq.  
Andrea Yepez  
Juan Yepez  
Rosanna Zingales-Lopez



Leadership

# Committees

## AUCTION COMMITTEE

Timra Carlson  
Chrissy Chaban  
Frank Cieri  
Penny Cieri  
Tom Costello  
Mary Desrosiers  
Michael B. Feinman Esq.  
Lori Hodge  
Louise MacMillan  
Cheryl Marcus  
Ruth Marrion  
Gail McNaughton  
Cindy Parnagian  
Jerry Piccirillo  
Maura Reardon  
Kary Robertson  
Renee Robertson  
Michael Rosen  
John Thomas

## CLUB BLUE

Therese Chahine  
Kristen DeLuca  
Jason Martinez  
Elisabeth McGovern  
Kiara Pichardo  
David Polanco  
Cecilia Reyes

## DEVELOPMENT COMMITTEE

Natasha Ballou  
David Gilkie  
Stephen Harrington  
Miguel Nieves  
Michael Petinge  
Rosanna Zingales-Lopez

## EXECUTIVE COMMITTEE

William DeLuca Jr.  
Michael B. Feinman Esq.  
Linda Kistler  
Kevin McGovern  
William Shaheen  
Larry Yameen

## FACILITIES COMMITTEE

James D'Angelo  
Alberto Nunez  
Arthur Richter  
Juan Yepez



## FINANCE COMMITTEE

William Shaheen  
Clyde Sylvia  
Chuck Wolf  
Larry Yameen

## SAFETY COMMITTEE

Anthony Almanzar  
Gustavo Resendiz

## GOLF COMMITTEE

Paul Bologna  
Jennifer Bride  
Dan Bryant  
Mark Coleman  
Tim Daniels  
James Lacourse  
Scott Proulx  
Timothy Rock  
John Thomas  
Jim Williams  
Larry Yameen

## SCHOLARSHIP COMMITTEE

Thomas Barenboim  
Dan Halloran  
Laura Jordan  
Tom Jordan  
Victor J. Mill III  
Anne Murphy  
Daniel J. Murphy III  
Richard Murphy

## INVESTMENT COMMITTEE

Philip Dever  
Michael Nahill  
James Rullo  
William Shaheen  
Clyde Sylvia



# Summary of Financial Statements

## STATEMENT OF FINANCIAL POSITION

### ASSETS

Cash and Cash Equivalents	\$ 2,146,272
Investments	2,752,442
Accounts Receivable	125,536
Prepaid Expenses and Other Assets	28,989
Unconditional Promises to Give - Net	353,782
Real Estate & Equipment - Net	5,461,565
<b>Total Assets</b>	<b>\$ 10,868,586</b>

### LIABILITIES & NET ASSETS

Accounts Payable	\$ 5,056
Accrued Expenses and Other Liabilities	471,247
Net Assets	
Without donor restrictions	8,784,566
With donor restrictions	1,607,717
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 10,868,586</b>

## STATEMENT OF ACTIVITIES

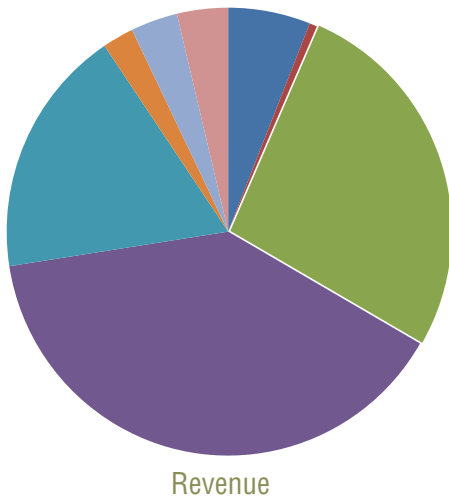
### REVENUE

Program Service Fees	\$ 182,692
United Way Allocations	17,000
Grants and Contracts	815,113
Contributions and Bequests	1,193,860
Special Events	549,199
In-Kind Contributions	69,572
Rental Income	104,183
Other Sources	113,469
Net Assets Released from Restriction	238,902
<b>Total Revenue</b>	<b>\$ 3,283,990</b>

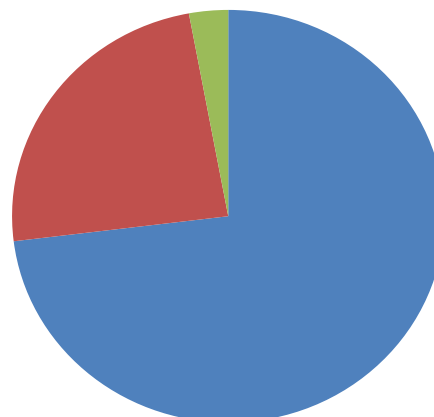
### EXPENSES

Program Services	\$ 2,504,376
Support Services	823,379
Provision for Uncollectible Promise to Give	100,000
<b>Total Expenses</b>	<b>\$ 3,427,755</b>

Increase in Net Assets with Donor Restrictions	194,649
<b>Increase in Net Assets</b>	<b>\$ 50,884</b>



- Program Service Fee
- United Way
- Grants & Contracts
- Contributions & Bequests
- Special Events
- In-Kind Contributions
- Rental Income
- Other Sources



- Program Services
- Support Services
- Provision for Uncollectible Promise to Give

Audited financials for the fiscal year ending June 30, 2019 are available upon request.



The 1891 Club is our special society that recognizes donors who have given unrestricted and renewable gifts which support the operating budget. To learn more about becoming an 1891 Club member, contact Development Director Andrea Nahigian at [anahigian@lawrencebgc.com](mailto:anahigian@lawrencebgc.com).

Cynthia Ade and Jeffrey Perrone  
 Anthony Almanzar  
 Anonymous  
 Atcom  
 Natasha and Daniel Ballou  
 Douglas and Diana Berthiaume  
 Stephen Boucher and Marybeth McInnis  
 Daniel and Judith Bourque  
 John and Theresa Brockelman  
 Bulens Family Foundation  
 Thomas M. Burkardt Family  
 Dermod and Claire Cavanaugh  
 Andrew and Chrissy Chaban  
 Thomas Costello and Kary Robertson  
 Jim D'Angelo-D'Angelo Engineering & Development  
 Charles and Elizabeth Daher  
 Roger and Mary Damphousse  
 William P. and Marion DeLuca  
 William P. DeLuca/Bank of New England  
 Steve and Linda Early  
 James and Kathleen Edholm  
 Enterprise Bank  
 Michael and Kathleen Fanning  
 Thomas and Joan Feeley  
 Michael B. Feinman Esq.  
 Ross and Kathleen Fenton  
 Paul and MaryBeth Finn  
 Markus Fischer  
 Geoffrey Freeman and Marjorie Findlay  
 French Foundation  
 Gable Family Foundation  
 Mark and Jill Garvin

Dave and Karen Giangrande  
 Maureen Halloran Esq. and Joseph Scott  
 Thomas and Kathleen Harkins  
 Kevin and Kimberlee Harron  
 Highland Street Foundation  
 Ronald and Janis Hill  
 Hiram Francis Mills Trust  
 Adrian and Lori Hodge  
 Cliff and Jane Howe  
 Jackson Lumber Co., Inc.  
 Ted and Holly Jenkins  
 Tom and Laura Jordan  
 Stephen and Sonya Kelley  
 James and Linda Kistler  
 Lafond Family  
 Lafond Insurance Agency  
 Frank and Angela Leone  
 Louise P. and John H. MacMillan IV  
 Thomas and Suzanne Manzi  
 Ruth Marrison  
 Dan and Allison Matlack  
 John and Patricia McGarry  
 Kevin and Tracy McGovern  
 David J. McGrath  
 Tom and Gail McNaughton  
 Victor J. Mill III  
 Paul and Lillian Miller  
 William and Robin Miller  
 Brian and Cynthia Mitchell  
 David and Judith Morton  
 Gerald and Lyn Mulligan  
 Andrea Nahigian  
 Robert and Nancy Norbedo  
 Joseph and Joan O'Brien  
 John and Donna Pallone  
 James and Mary Pannos  
 Christopher Penta and Eileen Holzman  
 William and Nanci Perocchi  
 Peter Quinlan  
 Gustavo and Mary Resendiz  
 Arthur and Ana Richter

William and Mary Robertson  
 Michael Rosen  
 James and Eileen Rullo  
 Timothy and Anne Marie Samway  
 Bill and Susan Schwarz  
 Serrao Foundation  
 Robert and Linda Sheehan  
 Charles and Ann Smith  
 Stephen and Patricia Stapinski  
 Clyde and Jan Sylvia  
 Frank and Kathleen Terranova  
 The Party Connection Inc.  
 The Waldo Trust  
 Paul and Diane Tower  
 Michael and Nancy Vogler

Joseph and Donna Wadland  
 Michael and Diane Walker  
 Watts Water Technologies  
 Robert Webster  
 Roberta Wilson  
 Charles and Elizabeth Wolf  
 Richard and Linda Wolk



We are grateful to the following individuals, corporations and foundations for their support of our Annual Fund.

**\$200,000+**

Lawrence Public Schools  
New Balance Foundation

**\$125,000+**

DCU for Kids

**\$50,000+**

Flagship Press  
Telemachus and Irene  
Demoulas Family Foundation  
Victor J. Mill III  
Dee Webster

**\$25,000+**

Abbot & Dorothy H. Stevens  
Foundation  
Amelia Peabody Foundation  
Anonymous  
Atkinson Country Club  
Boys and Girls Club  
Massachusetts Alliance  
Bulens Family Foundation  
Comcast Foundation  
Cummings Foundation  
William P. DeLuca/Bank of  
New England  
Geoffrey Freeman and  
Marjorie Findlay  
Helen G. Hauben Foundation  
Tom and Laura Jordan  
Dean and Pamela Newport  
Planet Fitness

**\$10,000+**

Anonymous  
Bank of America Charitable  
Foundation  
Douglas and Diana Berthiaume  
Best Buy Foundation  
Boston Capital Foundation  
Patrick Bowler and Eileen  
MacElroy  
Thomas M. Burkardt Family  
Dermod and Claire Cavanaugh  
Andrew and Chrissy Chaban  
City of Lawrence  
Gerald and Joyce Colella  
Cornelius A & Muriel P Wood  
TUA, Bank of America, N.A.  
Trust  
Kevin P. Costello  
Thomas Costello and Kary  
Robertson  
William P. and Marion DeLuca  
Bob and Lisa Drew  
Eastern Bank Charitable  
Foundation  
Essex County Community  
Foundation  
Essex District Attorney's Office  
Joseph and Samantha Faro  
Paul and MaryBeth Finn  
Foundation M  
Lauren and Emil Frei  
Gable Family Foundation  
Gem Group



Highland Street Foundation  
Ronald and Janis Hill  
Jackson Lumber Co. Inc.  
Josephine G. Russell Trust  
James and Linda Kistler  
Kohl's Cares  
The Long Family Charitable  
Foundation  
Massachusetts Department of  
Conservation and Recreation  
Kevin and Tracy McGovern  
David J. McGrath  
Tom and Gail McNaughton  
Gerald and Lyn Mulligan  
Robert M. Murphy Charitable  
Foundation  
Alberto and Damarys Nunez  
Prologis  
Raytheon, Integrated Defense  
Systems  
Serrao Foundation  
Steven Tadler  
The TJX Foundation  
The Waldo Trust  
U.S. Trust, Bank of America  
Private Wealth Management  
United Way of Massachusetts  
Bay and Merrimack Valley  
West Parish Church  
Luis and Gisela Yopez

**\$7,500+**

American Dental Partners  
Anonymous  
Ray and Janet Benvenuti  
John and Theresa Brockelman  
Cliff and Jane Howe  
John and Maria Ippolito  
Louise P. and John H.  
MacMillan IV  
Ruth Marrion  
Pentucket Bank

Brian and Ann Marie Rhodes  
The Rogers Family Foundation  
Socratic Inc.  
Artemas W. Stearns Trust  
John and Lisa Thomas  
Mark and Sheila Torrisi

**\$5,000+**

3M Touch Systems Inc.  
Natasha and Daniel Ballou  
Brooks Properties  
John and Robin Butler  
Frank and Penny Cieri  
Bob Cipro and Barbara Grasso  
Jim D'Angelo-D'Angelo  
Engineering & Development  
Michael and Kathleen Fanning  
Anne Ferguson and Peter  
Drench  
Frito Lay  
Mark and Jill Garvin  
John and Sarah Giles  
Google Inc.  
Timothy Hart and Jennifer  
Looney  
Gary Jaffarian  
Larry and Genevieve Keene  
Peter and Jean Lemay  
Louis S. Cox Trust u/w, Bank of  
America, Trustee  
Lou and Joanne Luciano  
Dan and Allison Matlack  
Brian and Cynthia Mitchell  
Steve and Gina Murray  
Naffah & Company PC  
Nordstrom  
Joe Osbaldeston and Peggy  
Patenaude  
Joan O'Sullivan  
William and Nanci Perocchi  
Reading Cooperative  
Gustavo and Mary Resendiz



# The Annual Fund

James and Eileen Rullo  
Lisa Scaglione  
The 1911 Trust Company  
Tito's Handmade Vodka  
Treasury Wine Estates  
Joseph and Donna Wadland  
Watts Water Technologies  
Roberta Wilson  
Richard and Linda Wolk

## \$2,500+

Abel Womack Corporate  
Headquarters  
Cynthia Ade and Jeffrey  
Perrone  
All-Pro  
Arbella Charitable Foundation  
Arizona Beverages  
Asahi America, Inc.  
Atcom  
Thomas and Cory Barenboim  
Kevin Benedix and Colleen  
Maloney-Benedix  
Bimbo Bakeries USA  
Boston Beer  
Boston's Best  
Michael and Jo-Anne Bourque  
Steve and Elizabeth Burdeau  
Catania-Spagna Corporation  
Catherine McCarthy Memorial  
Trust Fund  
Michael and Aya Charland  
Charles G. Pringle Foundation  
Clorox Company  
ConAgra Foods  
Conlon Products  
Kathleen Connors  
Kevin and Caitlin Costello  
Daniel Doe and Julie Girts  
Carl and Laura Eberth  
Enterprise Bank  
Wendy Estrella Esq.  
Exchange Club of Lawrence  
Thomas and Joan Feeley  
Fifco USA  
GDS Enterprises/Domino's  
GE Foundation  
Dave and Karen Giangrande  
Dan and Dawn Gillette  
Stephen and Elizabeth  
Gruenberg  
Guinness  
Harpoon  
Heineken  
Hermann Weinberger Family  
Fund  
Hiram Francis Mills Trust  
Adrian and Lori Hodge  
Patrick and Carole Hughes  
Jeanne D'Arc



“The club helped me grow  
into a strong young woman.  
Now I want to give back so  
future kids can enjoy the same  
opportunities for which I am  
so thankful.”  
~ Zuleydy P.

Stephen and Sonya Kelley  
Labor On Site  
Brian and Mitzi Lawlor  
Ledvance  
Lowell Five Cent Savings Bank  
Mike and Maryruth Luther  
Massachusetts Attorney  
General Office  
Mike's Hard Lemonade  
Paul and Lillian Miller  
William and Robin Miller  
Miller Brewing Company  
Move the World Foundation  
Victor J. and Robin Nahigian  
Ninety Nine Restaurant  
Robert and Nancy Norbedo  
John and Sandy O'Sullivan  
James and Mary Pannos  
Pannos Marketing  
Wayne and Susan Pasanen  
People's United Bank  
David Perreault and Heidi  
Nakajima  
Polar Beverages  
Quorn Foods  
Eugene and Judith Reilly  
Arthur and Ana Richter  
Lauren Robertson  
Renee Robertson  
Francis and Lisa Robinson  
Jorge Rodriguez  
Michael Rosen  
Rustic Crust  
Salem Five Bank  
Timothy and Anne Marie  
Samway  
Sierra Nevada Brewing Co.  
Evan Silverio  
Konse and Lorna Skrivanos  
Sparkling Ice  
Charlie and Jamie Sposato  
St. John's Preparatory School  
The Charlotte Home  
Alfred J. Torrisi  
Paul and Diane Tower  
Walmart  
Anita and James Worden  
Juan and Yarisie Yopez  
Charles and Joanne Yestramski

## \$1,000+

ACH  
Advantage Solutions  
Stephen and Debbie Aleksa  
Anthony Almanzar  
Alternative Veterinary  
Services LLC  
Anheuser-Busch Inc.  
Anonymous  
Apple & Eve  
Avnet

# The Annual Fund

## Continued \$1,000+

J. Mark and Cindy Barry  
Biogen Idec  
Robert Birmingham  
Paul Bologna  
Daniel and Judith Bourque  
Peter and Peggy Bramanti  
Daniel and Stephanie Bryant  
Timothy and Lisa Bryant  
Patrick and Gia Buckley  
John and Elaine Burke  
Mary Margaret Burke  
Kevin Burnell  
Gary and Emma Campbell  
Church & Dwight Co. Inc.  
Coca-Cola Bottling Company  
Dana Cohen  
Tiffany Colombian  
Constellation Brands  
Susan Cooley  
Craft Brewers Alliance Inc.  
Roger and Mary Dampousse  
Michael and Jeanne Dundorf  
Steve and Linda Early  
Kevin Ebert and Lauren Pessin  
James and Kathleen Edholm  
Douglas and Megan Evans  
Michael B. Feinman Esq.  
Ross and Kathleen Fenton  
First Tech Federal Credit Union  
Markus Fischer  
Joe and Eva Flaherty  
Steve Flood  
Eileen Fox  
Fred C. Church Insurance  
French Foundation  
Mark Gilbert  
Robert and Annie Gilbert  
Gilbert & Renton LLC  
Mary Gill  
Grand Brands  
Steve Hajjar  
Maureen Halloran Esq. and  
Joseph Scott  
George and Judith Hammel  
Jeff and Yvette Hammel  
Kevin Hansberry  
Hanscom FCU Charitable  
Foundation  
Thomas and Kathleen Harkins  
Kevin and Kimberlee Harron  
Hayes Tavern  
John Higgins  
Phil Iannazzi  
John Hancock Financial  
Services Inc.  
Steve and Cheryl Jonas  
Steven and Robin Kahan  
Alexander and Maureen Kravchuk  
Kunkel Family Fund  
Lafond Insurance Agency  
Peter Latsey  
Richard and Betty Lindsay  
Kevin and Maureen Loughlin  
Macom  
Scott and Adele Manty  
Thomas and Suzanne Manzi  
McCarter & English

McCormick & Co.  
John and Patricia McGarry  
Mary McKernan  
Milton's  
Steve Morrison  
Harold Morse and Christine  
Lewis Morse  
David and Judith Morton  
Dick and Carolyn Mottolo  
Daniel J. Murphy III  
Musco Olives  
Andrea Nahigian  
Yasuko Nakajima  
Nature's Bakery  
NESC Staffing  
Thomas Neve  
New Generation Advisors  
Steven Noneman and Mary  
Barrett  
Northmark Bank  
Alberto N. Nunez Jr.  
Joseph and Joan O'Brien  
Tom O'Donnell  
Dr. Alexander Ortiz  
John and Donna Pallone  
Joyce Pasquale  
Paypal Charitable Giving Fund  
John and Kathryn Pearce  
Gary and Micheline Pelletier  
Christopher Penta and Eileen  
Holzman  
Pepperidge Farm  
Pepsi Cola  
Phillips Academy  
Phoenix Foods, Inc.  
Post  
Proscape Landscaping  
Quaker Oats  
Peter Quinlan  
Reeds Inc.  
Reily Foods/New England Coffee  
William and Mary Robertson  
Laurence J. Rossi Esq.  
Marcos Santiago  
Bill and Susan Schwarz  
Shaheen, Pallone & Associates  
Robert and Linda Sheehan  
Thomas Sheehan  
Butch and Susanna Smith  
Charles and Ann Smith  
Lisa and Murray Smith  
Smucker's  
Speedway Children's Charities  
Stephen and Patricia Stapinski  
Richard Stoddard  
John and Ellen Sullivan  
Clyde and Jan Sylvia  
Salim and Jean Marie Tabit  
Steve and Val Tello  
Frank and Kathleen Terranova  
The Party Connection Inc.  
The Savings Bank Charitable  
Foundation Inc.  
The White Fund Inc.  
University of Massachusetts  
Lowell  
Utility Mfg. Co.



Utz Quality Foods Inc.  
 Michael and Nancy Vogler  
 Michael and Diane Walker  
 Judith and Robert Walsh  
 Karen Walsh  
 Jay and Celeste Ward  
 Robert Webster  
 Andrew and Christine Weiner  
 Winn Companies  
 Charles and Elizabeth Wolf  
 David and Diane Zappala

## \$500+

American Graphics Institute Inc.  
 Amoskeag Beverages LLC  
 Dorothy Anger  
 Charles and Heather Annaloro  
 Larry Ardito and Linda Carpenter  
 Lynn Bailey  
 Dawn Ballou  
 BBI Benefits  
 Gregory and Laura Bibler  
 David and Denise Bordonaro  
 Amy Bride  
 Jennifer Bride  
 Timothy and Ellen Bryant  
 Bulger Animal Hospital  
 Richard Ratcliff and Timra  
 Carlson

Carltons Wharf  
 Central Catholic High School  
 Channel Building Co., Inc.  
 Candice Choh DeFonso  
 Alison Connell  
 Cowan, Bolduc, Doherty & Co.  
 John Cuddy  
 Arthur and Julie Daniels  
 Esquires Gregory and Melissa  
 Danisch  
 DaVita North Andover Renal  
 Stephen and Diane Derby  
 Dave and Mary Desrosiers  
 Christopher and Sheryl Doherty  
 David Dreyfus  
 Mark Dubinsky  
 Susan Dufresne  
 Daniel and Patricia Dunn  
 Edgewood  
 Daniel and Amelia Feinberg  
 Fiji Water  
 Alan and Deborah Freedman  
 Gateways Into Health  
 David Gilkie  
 Jean Hammel  
 John and Heather Hammond  
 Dave and Kate Jagger  
 Jenet Management  
 Johnson O'Hare Co.  
 Barbara and John Kennedy  
 Key Polymer  
 Davor Kvaternik  
 Catherine Lanteri  
 Richard and Patricia LaPointe  
 The Lawrence Housing Authority  
 Frank and Angela Leone  
 Martin Li

Liberty Mutual  
 Local 2321 Benevolent Fund  
 Max and Cathy Lopez  
 Michael and Nancy Ludwig  
 Dennis and Marilyn McCarthy  
 Kevin McLellan  
 Keith McNeil  
 Microsoft Store  
 Brien Moriarty  
 Eugenia and Ed Nicholas  
 Charles O'Connor  
 Pabst Brewing Company  
 Todd Peters  
 Jim and Sylvia Robertson  
 Royal Jewelers  
 Richard and Marilyn Santagati  
 John and Susan Shortsleeve  
 Starkist  
 Catherine and Scott Stecher  
 Sullivan Bille  
 T.A. Sullivan Insurance Agency  
 Team Zingales  
 David and Carol Tringali  
 William Vaillancourt  
 James White  
 Kenneth Yameen  
 Alan and Jessica Zucchini

## \$250+

Allways Health Care  
 Robin Arsenault  
 Ascendant Law Group  
 Avago Technologies  
 Noelia Bare-Mobley  
 Buckley Barrett  
 Laurey Bistany  
 John and Julie Borrelli  
 James and Kathleen Boucher  
 John Bryant  
 Edmund and Laraine Brylczyk  
 Gail Cahill  
 John and Maureen Callahan  
 Diana Carito  
 Sharon Castillo  
 Michael Castonguay  
 G. Thomas and Marie Catalano  
 Anna Maria and Stephen Cortner  
 Carl Croce  
 Jose and Grace Cruz  
 Dakota Systems  
 Brian and Amy Dauphin  
 Jessica Decocq  
 Richard Dewhirst  
 William and Cora Diodati  
 Thomas Eccleston, III  
 Dave Erwin  
 Everett Mills Real Estate  
 John and Sharon Fisher  
 John and Dianne Flemming  
 Gap, Inc.  
 Doug and Nadema Gemmill  
 Matthew Ginsberg  
 Christopher and Kristine Gollihur  
 Paul Goodman  
 David Graham  
 Fred Hilton



Amanda Hinchcliff  
 Ronnie and Debbie Hogue  
 Robert and Gloria Hogue  
 George and Birgid Hopkins  
 Joan Howland and William  
 Webber  
 H-Puck, Inc.  
 Joel and Amy Janovsky  
 Kenneth Kalil  
 Karen Kravchuk  
 James Kutchin  
 Launch  
 S. Jason Lebowitz Co. Inc.  
 Michael and Patricia Lombard  
 Jose Lopez  
 Richard and Jane Maher  
 Anne Marino  
 John and Lisa McDonald  
 John and Julie McElroy  
 Paul and Janet Moroney  
 Thomas and Patty Mullen  
 William and Susan O'Brien  
 Mark O'Malley  
 Tom Parrill  
 Julie Perreault  
 Kevin and Gail Perreault  
 Calvin G. and Mary Ann Perry  
 Philips Ultrasound  
 Kristen and Anthony Picardi  
 Bruce and Lisa Raphael  
 Reid Mechanical  
 Dave and Amy Reilly  
 Michael and Judy Rich  
 Mary Rider  
 Timothy Rock

Geoff and Amy Schembechler  
 ServiceNow  
 Paul St. Jean  
 Val Stalowir  
 Aiden Sullivan  
 Jadhil Taveras  
 Leslie Topham  
 Marie Torris  
 Margaret and Amor Towles  
 United Health Group  
 United Way of Central &  
 Northeastern Connecticut  
 United Way of Greater Atlanta  
 United Way of Portland  
 VICOR  
 Wakefield Co-operative Bank  
 Philip and Tamar Warburg  
 Addison Ward  
 Allan Wyatt and Nina Marlowe  
 Larry and Loretta Yameen

## Stay Connected!



We have made every effort to include those making gifts of \$250 or more between July 1, 2018 and June 30, 2019. We regret any errors or omissions, and request that you report corrections to Andrea Nahigian at 978-683-2747, ext. 118 or [anahigian@lawrencebcg.com](mailto:anahigian@lawrencebcg.com).

## The Heritage Club

*The Heritage Club celebrates and recognizes those who have named the Boys & Girls Club of Lawrence as a beneficiary in their will or estate plan, 401K/IRA plan, insurance policy or other life income gift arrangement such as a charitable gift annuity or charitable trust. We hold in high esteem the following benefactors who, through provisions in their estate plan, have demonstrated their charitable leadership and sustaining gifts to the club.*

Steven Druth  
James and Kathleen Edholm  
Michael Harkins  
Ted and Holly Jenkins  
Tom and Laura Jordan  
Richard and Betty Lindsay  
Louise P. and John H.  
MacMillan IV  
Timothy and Anne Marie Samway  
Richard and Marilyn Santagati  
Greg and Sheila Serrao  
Paul and Diane Tower

## Jeremiah Milbank Society

*The Jeremiah Milbank Society is a national recognition program for individuals who give unrestricted individual gifts of \$10,000 or more to a local Boys & Girls Club.*

Douglas and Diana Berthiaume  
Donald Bulens and Lynne Capozzi  
Dermod and Claire Cavanaugh  
Thomas Costello and Kary Robertson  
William and Kay DeLuca Jr.  
William P. and Marion DeLuca  
Geoffrey Freeman and Marjorie Findlay  
Robert and Jeanne Gable  
Mark and Jill Garvin  
Ronald and Janis Hill  
Tom and Laura Jordan  
James and Linda Kistler  
Richard and Paula Long  
Kevin and Tracy McGovern  
Tom and Gail McNaughton  
Victor J. Mill III  
Gerald and Lyn Mulligan  
Greg and Sheila Serrao  
Steven Tadler  
Dee Webster



## Memorial Gifts and Honoraria

*Memorial gifts are a respectful way to remember a friend or loved one while making a difference to the youth of our community. An honorarium is a gift given in acknowledgement of gratitude or esteem.*

### Memorial

Mr. and Mrs. Theodore G. Bardwell  
Paul Beninato  
Ryan Bourque  
Theresa and Joseph Bourque  
Henrietta Bryant  
John Bryant  
James A. Casazza O.D.  
Alex Coe  
Marilyn Diorio  
Edward Donahue Jr.  
Alfred Dube  
Joseph Dube  
Richard Gerst  
Anne Gosselin  
Bert Hammel  
Judy Janes  
Clarence and Marguerite Labonte  
Raymond Latulippe  
Peter Lewis  
Richard D. Lindsay MD  
Amy Madden  
Helen Mahoney  
Jeannie Melucci  
Tim Meyers  
Daniel Nakajima  
Christine Nastasia  
Walter W. Topham  
John Watson  
Richard Zahn

### Honorarium

Ariel and Raghav Aggarwal  
Andover Wrestling Team  
Manny Ayala  
Dr. and Mrs. John Bassett  
Lou Bernieri and Heather Bryant  
Boys & Girls Club of Lawrence Staff  
Chrissy and Andrew Chaban  
The DeLuca Family  
Tim Hart  
Maureen Kelley  
Stephen Kelley  
Stephanie and Tom Kilduff  
Karen Kravchuk  
Friends and Clients of the Law Office of Michael E. Lombard  
Morin Family  
Daniel O'Shea  
Cindy Parnagian  
Tim and Anne Marie Samway



# Our Staff

Each day, the hundreds of children who stream through the front doors of the Boys & Girls Club of Lawrence are welcomed by staff members who are like family. Youth members are greeted by name, quizzed about their recent test or sporting event and embraced in a culture of hope and high expectations.

The staff is the critical ingredient that turns activities and programs into stepping stones toward academic success, healthy lifestyles and community involvement. Their deep knowledge of the city of Lawrence, area schools, Hispanic culture and club history and tradition form the basis for lifelong, life-changing relationships with our members. Nearly half of our staff members are alumni of the club, with up to 53 years of service! This consistency creates a stable home-away-from-home, where each child can rely on a caring adult for encouragement in setting goals and the hard work required to achieve them.



# The Staff

Adrian Ayala  
Director of Digital Arts

Noemi Hernandez  
Social Recreation Director

Jody Raineri  
Teen Director

Manny Ayala  
Director of Program Services

Amanda Hinchcliffe  
Director of Program Services

Jill Rodriguez  
Director of Beacon Club

Stephanie Bryant  
Volunteer Coordinator

Sarah Hogue  
Special Events Coordinator

Billy Robertson  
Director of Operations

Cindy Cantrell  
PR & Communications Manager

Rhonda Kapelson  
Accountant

Stephanie Sullivan  
Athletic Director

Kathy Cuevas  
Dance Academy Director

Steve Kelley  
Associate Director

Teresa Veras  
Water Street Registrar

Rebecca Dixon  
Beacon Unit Registrar

Karen Kravchuk  
Director of Education

Chris Vasquez  
Assistant Athletic Director

Sonia Feliciano  
Water Street Registrar

Scott Lucid  
Aquatics Director

Kerry Wiersma  
Grant Manager

Markus Fischer  
Executive Director

Stanley Martinez  
Assistant Director of Beacon Club

Jarad Harris  
Assistant Director of Education

Andrea Nahigian  
Director of Development





**BOYS & GIRLS CLUB  
OF LAWRENCE**

136 Water Street  
Lawrence, MA 01841  
978-683-2747  
[www.lawrencebgc.com](http://www.lawrencebgc.com)



This report was made possible through the donated services of Pannos Marketing and the Poor Family/Flagship Press.