



**BOYS & GIRLS CLUB
OF LAWRENCE**



**ANNUAL REPORT
2021 - 2022**

A Message from Our Leadership



**BOYS & GIRLS CLUB
OF LAWRENCE**

Dear Supporters and Friends,

Our 2022 fiscal year (July 1, 2021 - June 30, 2022) was, as with the previous year, significantly affected by the pandemic. During the first half of the year, we had to operate under strict safety protocols as required by our local health department and CDC guidelines. Measures included: continued mask-wearing during indoor activities; social distancing; frequent handwashing; disinfection of program areas; and more. We also had to limit the number of youth we were able to serve, which was especially difficult, as many more families were looking to enroll their children.

Late in the fall of 2021, based on CDC guidance and following the Lawrence Public Schools' protocols, we were finally able to relax some of the safety procedures and return to more normal operations. Doing so significantly boosted our daily attendance, which quickly grew from the previous average of 200 youth attending daily to approximately 350. We met this increasing membership with some setbacks. During the holiday season, many of our members – as well as our staff – contracted the virus, which hampered the Club's progress in returning to normal. Late winter into early spring, we finally reached a positive turning point, and the pandemic's impact became less noticeable.

Throughout the year, we continued to run a wide range of enrichment programs in our three main focus areas: academic success; healthy lifestyles; and character and leadership development. We met our members' day-to-day needs as well by providing daily dinner, and during the summer program, breakfast and lunch. In spite of the year's challenges, we are proud of our ability to maneuver through these obstacles with creativity, resiliency, and adaptability. We never lost sight of our youths' essential needs. The Club couldn't have done it without its dedicated staff and Board of Directors, and we are forever thankful for their hard work and commitment during this difficult time.

We are also indebted to all of our supporters. Without your help, we would have not been able to make it through this difficult year. Many of you saw and understood the challenges and stepped in to provide additional help. The Club was also able to tap into funds tied to federal and state recovery initiatives. All of these supports helped us weather the storm. This last year proved that the sum is stronger than the parts: together we can persevere even under the most difficult circumstances. With your continued support, we are confident that our Club will remain the guiding light for thousands of Lawrence youths.

Gratefully,

Markus Fischer
Executive Director

Gustavo Resendiz
President

Our Mission

Our mission is to enable all young people of Greater Lawrence, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

Member Profile

202/22 Membership	907
Boys	566
Girls	341

Average Daily Attendance	204
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6 to 9 year-olds	193
10 to 12 year-olds	310
13 to 19 year-olds	404

Hispanic	90%
Multiracial	2%
Caucasian	4%
African-American	3%
Asian	1%

63% single parent homes
95% subsidized lunch program



Our Commitment: Paving a Better Path for Youth

The Boys & Girls Club of Lawrence has a 130-year history of delivering a range of innovative programs and activities for some of the poorest children in the Commonwealth. The club continually refines and enhances offerings that inspire youth members to pursue academic success, make healthy choices, and become leaders of integrity and character.

Academic Success

In the previous year, our members faced hardships as they transitioned into a remote learning environment. This year, our Education Center Staff focused heavily on educational programming and getting our member's grades back on track. Our youth were immersed into new reading programs, STEM activities, and Think Ahead Thursdays. Another significant focus was getting our male basketball team members motivated and interested in either college or trade school. Through discussions and lectures with professionals, the effects of this program are proving to be successful. Our goal is to help Club kids become the best versions of themselves.



Healthy Lifestyles

At the beginning of the year, the Club followed Covid-19 guidelines of social distancing and mask-wearing. However, as time progressed, our members were allowed more freedom to engage and participate in healthy and safe activities. The kids participated in dance, sports teams, and swimming throughout the year. During the summer, they played in the gym, got some cardio in the gamesroom, and tackle new adventures with the running club. On top of the physical activities, they enjoyed healthy and balanced snacks and meals.



Character and Leadership

The Club prides itself on character, leadership, and overall growth. Staff vow to be great mentors to our youth by being attentive and aiding them in any way. This year, our Youth of the Year, Faith Omosefe, is an excellent example of how our staff is impacting their lives. Faith has won every competition thus far and will compete in the National Tournament this October. Our staff also tackled topics plaguing today's youth, such as drugs and alcohol, sex education, life after high school, and money management.



Looking Back at Our Year



(1) Our BGCL Dance Academy and Director of Dance, Kathy C., put together a showcase highlighting Hispanic Heritage that included speakers, dance, songs, and amazing costumes!

(2) Our volunteer coordinator, Suzanne F., brought in a therapy dog named Mikey for our members! The kids love Mikey and enjoy cuddling, reading, and spending time with him.

(3) Our Education Director, Karen K., along with volunteer Patty B., put together this fantastic program that teaches our members about financial responsibility, entrepreneurship, and teamwork.

(4) The kids were introduced to Oobleck. Along with some volunteers from the Brooks School, our members learned how to create this substance and the scientific facts behind it.

(5) On International Girl Day, our Girl Lab friends celebrated Girls Day for the first time since the pandemic and the girls had a blast! They learned how to create a rocket lander using marshmallows.



(6) This Black History Month, our Arts & Crafts Instructor, Sandy T., blended art and history. Covering prominent black historical figures, she and the kids painted murals, canvases, and learned facts about each person.





(7) Faith Omosefe was awarded as the Club's Youth of The Year and has since gone on to compete and win the state and regional titles. She will be competing for the National title in October.



(8) Construction workers who helped build the current Club building did a program where they taught the kids about land surveying and brought them outside for some hands on experience.



(9) Our members were challenged to see who could read 25 books in a month alongside a few volunteers from The Brooks School.

(10) Along with kids from other local Clubs, our members enjoyed a STEM activity filled day at the local Thermo Fischer office! They learned how to use light and lasers.



(11) Two teachers from the Lawrence Technical School hosted a barbering and cosmetology trades program for our middle school aged members.

(12) Greater Lawrence Technical School came to the Club and presented on video game creation. They also assisted our members in creating their own video games.

(13) This summer was a hot one and our kids stayed cool with fun and memorable trips to the beach.



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STATEMENT OF FINANCIAL POSITION

ASSETS

Real Estate & Equipment, Net	\$ 5,646,778
Cash and Cash Equivalents	1,855,777
Investments	2,625,735
Unconditional Promises to Give	453,782
Accounts Receivable	133,720
Prepaid Expenses	26,490
Total Assets	\$ 10,742,282

LIABILITIES & NET ASSETS

Net Assets - Unrestricted	\$ 8,273,207
Net Assets - Temporarily Restricted	1,436,630
Net Assets - Permanently Restricted	631,562
Accrued Expenses and Other Liabilities	397,576
Accounts Payable	3,307
Total Liabilities & Net Assets	\$ 10,742,282

STATEMENT OF ACTIVITIES

REVENUE

Contributions and Bequests	\$ 1,054,833
Grants	776,188
Special Events	551,642
Net Assets Released from Restriction	231,902
Program Service Fees	167,283
In-Kind Contributions	84,238
Rental Income	101,827
Other Sources	99,409
United Way	55,834
Total Revenue	\$ 3,123,156

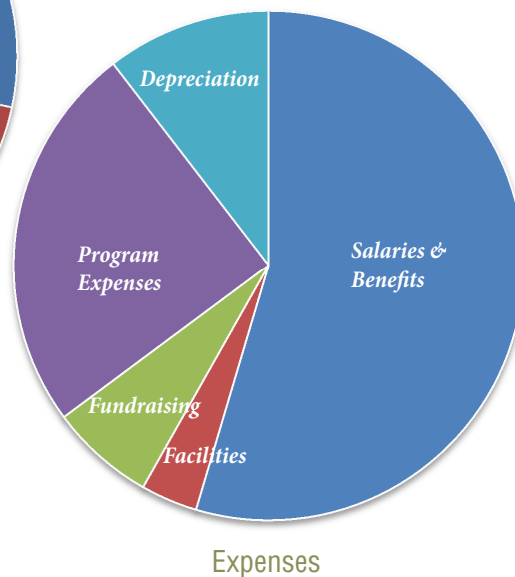
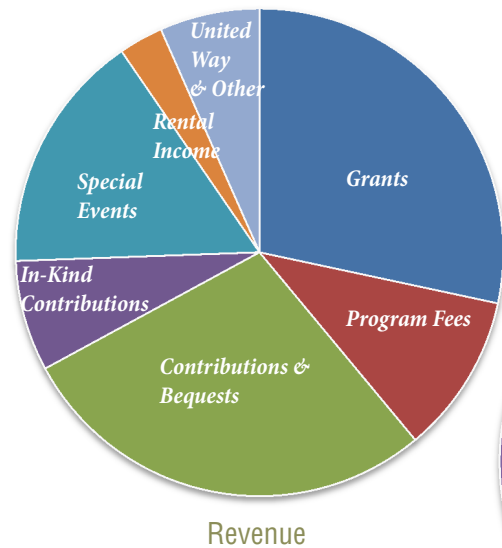
EXPENSES

Salaries & Benefits	\$ 1,822,619
Program	823,111
Depreciation	236,010
Fundraising	197,526
Facilities	120,138
Total Expenses	\$ 3,199,404

Total Expenses \$ 3,199,404

Increase In Restricted Assets \$ 100,730

Increase in Net Assets \$ 24,482



Audited financials for the fiscal year ending June 30, 2019 are available upon request.

The 1891 Club

The 1891 Club recognizes donors who have given unrestricted and renewable gifts of \$1,000 or more, which supports the operating budget. To learn more about becoming an 1891 Club member, contact Paul Grand Pre, Chief Development Officer, at pgrandpre@lawrencebgc.com.

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Gifts of Recognition

The Heritage Club

The Heritage Club celebrates and recognizes those who have named the Boys & Girls Club of Lawrence as a beneficiary in their will or estate plan, 401K/IRA plan, insurance policy or other life income gift arrangement such as a charitable gift annuity or charitable trust.

We hold in high esteem the following benefactors who, through provisions in their estate plan, have demonstrated their charitable leadership and sustaining gifts to the club.

Steven Druth

James and Kathleen Edholm

Michael Harkins

Ronald & Janis Hill

Ted and Holly Jenkins

Tom and Laura Jordan

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Timothy and Anne Marie Samway

Richard and Marilyn Santagati

Greg and Sheila Serrao

Paul and Diane Tower

Jeremiah Milbank Society

The Jeremiah Milbank Society is a national recognition program for individuals who give unrestricted individual gifts of \$10,000 or more to a local Boys & Girls Club.

Anonymous

Ray and Janet Benvenuti

Douglas and Diana Berthiaume

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John and Robin Butler

Dermod and Claire Cavanaugh

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Kathleen DeLuca

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James and Eileen Rullo

Geoff and Amy Schembechler

Catherine and Scott Stecher

Joseph and Donna Wadland

Dee Webster

Roberta Wilson



Memorial Gifts and Honoraria

Memorial gifts are a respectful way to remember a friend or loved one while making a difference to the youth of our community. An honorarium is a gift given in acknowledgement of gratitude or esteem.

Memorial

Roland Baker

Mr. and Mrs. Theodore G

Bardwell

William Bateman

Amara Juliann Belkus

Joseph & Theresa Bourque

Ryan Bourque

John Bryant

Thomas Burke

Bruce Burnham

Rita Clark

Alex Coe

“Goldie” Conway

James Daly

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Bill DeLuca Jr.

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Bert Hammel

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John Pallone

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Josephine Scalin

Norman M Shack

Robert Sheehan

Catherine Yameen

Steve Zappala

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Dr. & Mrs. John Bassett

Amy Callahan

Nicole Callahan

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Cindy Parnagian

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Tom Quinlan

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The Rosa Family

Joseph & Elaine Ruscitti

Tim and Anne Marie Samway

Carly Segal

Grant & Claudia Soltes

Lauren Spencer & Bryan Azabatta

Phyllis Unger

Anita Worden

Larry Yameen

Our Staff

Everyday, the hundreds of children who stream through the front doors of the Boys & Girls Club of Lawrence are welcomed by staff members who are like family. Youth members are greeted by name, quizzed about their recent test or sporting event, and embraced in a culture of hope and high expectations.

Our staff is the crucial piece that turns activities and programs into stepping stones toward academic success, healthy lifestyles, and community involvement. Their knowledge of the city of Lawrence, schools, Hispanic culture, and club history and tradition form the basis for lifelong, life-changing relationships with our members. Nearly half of our staff members are alumni of the club, with up to 55 years of service! This consistency creates a stable home-away-from-home, where each child can rely on a caring adult for encouragement in setting goals and the hard work required to achieve them.



Manny Ayala
Director of Operations

Noemi Hernandez
Social Recreation Director

Billy Robertson
Associate Director

Amy Brown
Assistant Director of Education

Amanda Hinchcliffe
Director of Program Services

Manny Sanchez
Assistant Athletic Director

Stephanie Cabrera
Director of Technology

Sarah Hogue
Director of Special Events

Dale Seamans
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Arts Coordinator

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Program Coordinator

Karen Kravchuk
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Mabel Vargas
Social Worker

Markus Fischer
Executive Director

Scott Lucid
Aquatics Director

Chris Vasquez
Athletic Director

Suzanne Fischer
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We have made every effort to include those making gifts of \$500 or more between July 1, 2021 and June 30, 2022. We regret any errors or omissions, and request that you report corrections to Paul Grand Pre at 978-683-2747, ext. 118 or pgrandpre@lawrencebgc.com.

